## CONTRACT



**WSFA** 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

|                        | Contract / Rev | vision  |      | Alt Order #  |              |
|------------------------|----------------|---------|------|--------------|--------------|
|                        | 1842846        | 1       |      | 08847015     |              |
| Product                |                |         |      |              |              |
| DOUG JONES FOR SENA    | T              |         |      |              |              |
| Contract Dates         | Estimate #     |         |      |              |              |
| 10/30/17 - 11/05/17    | 5069           |         |      |              |              |
| <u>Advertiser</u>      |                |         | Or   | iginal Date  | / Revision   |
| POL/Jones, Doug/D/Sena | ite            |         | 1    | 10/30/17     | / 10/30/17   |
|                        | Billing Cycle  | Billing | Cal  | <u>endar</u> | Cash/Trade   |
|                        | EOM/EOC        | Broado  | ast  |              | Cash         |
|                        | Property       | Accour  | nt E | xecutive     | Sales Office |

| Billing Cycle | Billing Cal | endar           | Cash/Trade    |
|---------------|-------------|-----------------|---------------|
| EOM/EOC       | Broadcast   |                 | Cash          |
| Property      | Account E   | <u>xecutive</u> | Sales Office  |
| WSFA          | Ryan Eddi   | ns              | HRP-Washingto |
| Special Hand  | ling        |                 |               |
| Demographic   |             |                 |               |
| Adults 35+    |             |                 |               |
|               |             |                 |               |
| Agy Code      | Advertiser  | Code            | Product 1/2   |
| TV13041       | 836         |                 | 967           |
| Agency Ref    |             | Advertiser      | Ref           |

| *Line Ch Start Date End Date Description   | Start/End<br>Time                     | Spots/<br>Days Length Week Rate   | Type Spots               | Amount   |
|--|---------------------------------------|---|--------------------------|----------|
| 1 WSFA 11/03/17 11/03/17 WSFA 12 News at Ten - MF  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/171 1                       |                                       | 1:00  | NM 1                     | \$550.00 |
| 2 WSFA 11/03/17 11/03/17 NBC Today with Kathie Lee Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1                        | 10-11am<br><u>Rate</u><br>\$100.00    | 1:00  | <b>NM</b> 1              | \$100.00 |
| 3 WSFA 11/03/17 11/03/17 WSFA 12 News at Noon <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | 12-1230pm<br><u>Rate</u><br>\$200.00  | 1:00  | <b>NM</b> 1              | \$200.00 |
| E 4 WSFA 11/03/17 11/03/17 JUDGE JUDY 2ND RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | 3-330p<br><u>Rate</u><br>\$120.00     | 1:00  | NM 0                     | \$0.00   |
| Spot Ch Date Range Description  1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN Credited   | Start/End Time<br>3-330p              | Weekdays         Length         Rate          F         1:00         \$120.00 | <u>Type</u><br><i>NM</i> |          |
| 5 WSFA 11/03/17 11/03/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1   | 330-4p<br><u>Rate</u><br>\$120.00     | 1:00  | NM 1                     | \$120.00 |
| 7 WSFA 11/03/17 11/03/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1                           | 430-5a<br><u>Rate</u><br>\$10.00      | 1:00 .  | <b>N</b> M 1             | \$10.00  |
| 8 WSFA 11/03/17 11/03/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1  | M-F 430-5P<br><u>Rate</u><br>\$150.00 | 1:00  | NM 1                     | \$150.00 |
| 9 WSFA 11/03/17 11/03/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | 5-530a<br><u>Rate</u><br>\$170.00     | 1:00  | NM 1                     | \$170.00 |
| 10 WSFA 11/03/17 11/03/17 WSFA 12 News at Five  Start Date   | 5-530pm<br><u>Rate</u><br>\$370.00    | 1:00  | <b>NM</b> 1              | \$370.00 |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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Contract / Revision Alt Order # 08847015 1842846 /

**Contract Dates** Product Estimate # 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Original Date / Revision Advertiser / 10/30/17 10/30/17 POL/Jones, Doug/D/Sena

| *Line Ch Start Date End Date Description  | Start/End<br>Time       | Spots/<br>Days Length Week Rate | TypeSpo     | ots | Amount          |
|---|-------------------------|---------------------------------|-------------|-----|-----------------|
| Start Date End Date Weekdays Spots/Week   | Rate                    |                                 |             |     |                 |
| 11 WSFA 11/03/17 11/03/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week                                       | 528am-6am<br>Rate       | 1:00                            | NM          | 1   | \$200.00        |
| Week: 10/30/17 11/05/171 1  | \$200.00                | •                               |             |     |                 |
| 12 WSFA 11/03/17 11/03/17 WSFA 12 News at Six - MF  | 6-630pm                 | 1:00                            | NM          | 1   | \$700.00        |
| Start Date  | Rate                    |                                 |             |     |                 |
| Week: 10/30/17 11/05/171 1  | \$700.00                |                                 |             |     |                 |
| 13 WSFA 11/03/17 11/03/17 Today In Alabama  | 6a-7a                   | 1:00                            | NM          | 1   | \$350.00        |
| Week: 10/30/17  | <u>Rate</u><br>\$350.00 |                                 |             |     |                 |
| 14 WSFA 11/03/17 11/03/17 ENTERTAINMENT TONIGH  | 17630-7p                | 1:00                            | MM          | 1   | \$430.00        |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1                                | Rate                    |                                 |             |     |                 |
|   | \$430.00                |                                 |             |     |                 |
| 15 WSFA 11/03/17 11/03/17 NBC Today Show Start Date End Date Weekdays Spots/Week  | 7-9am                   | 1:00                            | NM          | 1   | \$230.00        |
| Week: 10/30/17 11/05/171 1  | <u>Rate</u><br>\$230.00 |                                 |             |     |                 |
| 16 WSFA 11/03/17 11/03/17 NBC Today 2   | 9-10am                  | 1:00                            | NM          | 1   | \$100.00        |
| Start Date End Date Weekdays Spots/Week   | Rate                    | 1.00                            |             | •   | <b>\$100.00</b> |
| Week: 10/30/17 11/05/171 1  | \$100.00                | •                               |             |     |                 |
| 17 WSFA 10/30/17 10/30/17 Tonight Show  | 1035-1137pm             | 1:00                            | NM          | 1   | \$230.00        |
| Start Date End Date Weekdays Spots/Week   | Rate                    |                                 |             |     |                 |
| Week: 10/30/17 11/05/17 1 1   | \$230.00                |                                 |             |     |                 |
| 18 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 11A<br>Start Date End Date Weekdays Spots/Week                                       | 11-1130Am               | 1:00                            | NM          | 1   | \$60.00         |
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17         1         1 | <u>Rate</u><br>\$60.00  |                                 |             |     |                 |
| 19 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 1130AM   | 1130A-12P               | 1:00                            | NM          | 1   | \$60.00         |
| Start Date  | Rate                    | •                               |             |     |                 |
| Week: 10/30/17 11/05/17 1 1   | \$60.00                 |                                 |             |     |                 |
| E 20 WSFA 10/30/17 10/30/17 NET Days of Our Lives   | 1230-130p               | 1:00                            | NM          | 0   | \$0.00          |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1                               | <u>Rate</u><br>\$300.00 |                                 |             |     |                 |
| Spot Ch Date Range Description  | Start/End Time          | Weekdays Length Rate            | <u>Type</u> |     |                 |
| 1 WSFA 10/30/17-11/05/17 NET Days of Our Lives  | 1230-130p               | M 1:00 \$300.00                 | NM          |     |                 |
| Credited  |                         |                                 |             |     |                 |
| 21 WSFA 10/30/17 10/30/17 WSFA 12 News at Noon  | 12-1230pm               | 1:00 .                          | NM          | 1   | \$200.00        |
| Start Date End Date Weekdays Spots/Week   | Rate                    |                                 | l           |     |                 |
| Week: 10/30/17 11/05/17 1 1   | \$200.00                |                                 |             |     |                 |
| 22 WSFA 10/30/17 10/30/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week  | 3-330p                  | 1:00                            | NM          | 1   | \$120.00        |
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17         1         1 | <u>Rate</u><br>\$120.00 |                                 |             |     |                 |
| 23 WSFA 10/30/17 10/30/17 JUDGE JUDY 1ST RUN  | 330-4p                  | 1:00                            | NM          | 1   | \$120.00        |
| Start Date End Date Weekdays Spots/Week   | Rate                    | 1.00                            | , ,,,,,     | •   | ₩120.00         |
| Week: 10/30/17 11/05/17 1 1   | \$120.00                |                                 |             |     |                 |
| 25 WSFA 10/30/17 10/30/17 Today in Alabama 430am  | 430-5a                  | 1:00                            | NM          | 1   | \$10.00         |
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17         1         1 | Rate                    |                                 |             |     |                 |
| Week: 10/30/17 11/05/17 1 1 26 WSFA 10/30/17 10/30/17 WSFA 12 NEWS AT 4PM   | \$10.00                 | 4.00                            | <u> </u>    |     | 6450.00         |
| 20 WOFA TUISUITE TUISUITE WOFA 12 NEWS AT 4PM   | M-F 430-5P              | 1:00                            | NM          | 1   | \$150.00        |

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broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity, even any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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 Contract / Revision
 Alt Order #

 1842846 /
 08847015

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SET 5069

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/30/17 / 10/30/17

| *Line Ch Start Date End Date Description  | Start/End<br>Time                      | Spots/<br>Days Length Week Rate | Type Spots  | Amount   |
|---|--|---------------------------------|-------------|----------|
| Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17         1         1                     | <u>Rate</u><br>\$150.00                |                                 |             |          |
| 27 WSFA 10/30/17 10/30/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1    | 5-530a<br><u>Rate</u><br>\$170.00      | 1:00                            | NM 1        | \$170.00 |
| 28 WSFA 10/30/17 10/30/17 WSFA 12 News at Five  Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1                               | 5-530pm<br><u>Rate</u><br>\$370.00     | 1:00                            | NM 1        | \$370.00 |
| 29 WSFA 10/30/17 10/30/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1   | 528am-6am<br><u>Rate</u><br>\$200.00   | 1:00                            | NM 1        | \$200.00 |
| 30 WSFA 10/30/17 10/30/17 WSFA 12 News at Six - MF  Start Date  | 6-630pm<br><u>Rate</u><br>\$700.00     | 1:00                            | NM 1        | \$700.00 |
| 31 WSFA 10/30/17 10/30/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1        | 6a-7a<br><u>Rate</u><br>\$350.00       | 1:00                            | NM 1        | \$350.00 |
| 32 WSFA 10/30/17 10/30/17 ENTERTAINMENT TONIGH  Start Date  | 17630-7p<br><u>Rate</u><br>\$430.00    | 1:00                            | NM 1        | \$430.00 |
| 33 WSFA 10/30/17 10/30/17 NBC Today Show  Start Date  | 7-9am<br><u>Rate</u><br>\$230.00       | 1:00                            | NM 1        | \$230.00 |
| 34 WSFA 11/04/17 11/04/17 WSFA 12 News at Ten - Sa  | t 10-1030pm<br><u>Rate</u><br>\$350.00 | 1:00                            | <b>NM</b> 1 | \$350.00 |
| 35 WSFA 11/04/17 11/04/17 NET Saturday Night Live  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/171- 1                           | 1030p-1203x<br><u>Rate</u><br>\$230.00 | 1:00                            | NM 1        | \$230.00 |
| 36 WSFA 11/04/17 11/04/17 ET WEEKEND <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171- 1              | 1203-103x<br><u>Rate</u><br>\$20.00    | 1:00                            | NM 1        | \$20.00  |
| 37 WSFA 11/04/17 11/04/17 WSFA 12 News at Six-Sat  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/172- 2                           | Sa 6-7pm<br><u>Rate</u><br>\$160.00    | 1:00                            | NM 2        | \$320.00 |
| 38 WSFA 11/04/17 11/04/17 NBC Saturday Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/172- 2 | 6-8am<br><u>Rate</u><br>\$90.00        | 1:00                            | NM 2        | \$180.00 |
| 39 WSFA 11/05/17 11/05/17 Late News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1                | 1030p-11p<br><u>Rate</u><br>\$300.00   | 1:00                            | NM 1        | \$300.00 |
| 40 WSFA 11/05/17 11/05/17 WSFA 12 News at Five-Sun Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1                             | Su 5-530p<br><u>Rate</u><br>\$180.00   | 1:00                            | NM 1        | \$180.00 |
| 41 WSFA 11/05/17 11/05/17 NET NBC Sunday Today Sh   | c7-8a<br><u>Rate</u><br>\$90.00        | 1:00                            | NM 2        | \$180.00 |

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<u>Contract / Revision</u> <u>Alt Order #</u>
1842846 / 08847015

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SET 5069

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 10/30/17 / 10/30/17

| *Line Ch Start Date End Date Description  | Start/End<br>Time                      | Spots/ * Days Length Week Rate | Type Spots   | Amount   |
|---|--|--------------------------------|--------------|----------|
| Start Date End Date Weekdays Spots/Week   | <u>Rate</u>                            |                                |              |          |
| 42 WSFA 11/05/17 11/05/17 NET NBC Meet The Press  Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1  | 8-9a<br><u>Rate</u><br>\$90.00         | 1:00                           | <b>N</b> M 1 | \$90.00  |
| 43 WSFA 11/05/17 11/05/17 WSFA News Sunday AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1  | 9-930a<br><u>Rate</u><br>\$40.00       | 1:00                           | NM 1         | \$40.00  |
| 44 WSFA 11/02/17 11/02/17 WSFA 12 News at Ten - MF  Start Date  | 10-1035pm<br><u>Rate</u><br>\$550.00   | 1:00                           | NM 1         | \$550.00 |
| 45 WSFA 11/02/17 11/02/17 Tonight Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1   | 1035-1137pm<br><u>Rate</u><br>\$230.00 | 1:00                           | NM 1         | \$230.00 |
| D 46 WSFA 11/02/17 11/02/17 RIGHT THIS MINUTES  | 130-2p                                 | 1:00 .                         | NM 0         | \$0.00   |
| 48 WSFA 11/02/17 11/02/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1  | M-F 4-430P<br><u>Rate</u><br>\$120.00  | 1:00                           | NM 1         | \$120.00 |
| 49 WSFA 11/02/17       11/02/17       Today in Alabama 430am         Start Date       End Date       Weekdays       Spots/Week         Week: 10/30/17       11/05/17      1       1                           | 430-5a<br><u>Rate</u><br>\$10.00       | 1:00                           | NM 1         | \$10.00  |
| 50         WSFA 11/02/17         11/02/17         WSFA 12 NEWS AT 4PM           Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17        1         1  | M-F 430-5P<br><u>Rate</u><br>\$150.00  | 1:00                           | NM 1         | \$150.00 |
| 51       WSFA 11/02/17       11/02/17       Today in Alabama 5am         Start Date       End Date       Weekdays       Spots/Week         Week: 10/30/17       11/05/17      1       1                       | 5-530a<br><u>Rate</u><br>\$170.00      | 1:00                           | NM 1         | \$170.00 |
| 52         WSFA 11/02/17         11/02/17         WSFA 12 News at Five           Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17        1         1 | 5-530pm<br><u>Rate</u><br>\$370.00     | 1:00                           | NM 1         | \$370.00 |
| 53 WSFA 11/02/17       11/02/17       Today in Alabama 530a         Start Date       End Date       Weekdays       Spots/Week         Week: 10/30/17       11/05/17      1       1                            | 528am-6am<br><u>Rate</u><br>\$200.00   | 1:00                           | NM 1         | \$200.00 |
| 54       WSFA 11/02/17       11/02/17       WSFA 12 News at Six - MF         Start Date       End Date       Weekdays       Spots/Week         Week: 10/30/17       11/05/17      1       1                   | 6-630pm<br><u>Rate</u><br>\$700.00     | 1:00                           | NM 1         | \$700.00 |
| 55         WSFA 11/02/17         11/02/17         Today In Alabama           Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17        1         1     | 6a-7a<br><u>Rate</u><br>\$350.00       | 1:00                           | NM 1         | \$350.00 |
| 56 WSFA 11/02/17 11/02/17 ENTERTAINMENT TONIGH  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/171 1   | 7630-7p<br><u>Rate</u><br>\$430.00     | 1:00                           | NM 1         | \$430.00 |
| 57 WSFA 11/02/17         11/02/17         NBC Today Show           Start Date         End Date         Weekdays         Spots/Week           Week: 10/30/17         11/05/17        1         1               | 7-9am<br><u>Rate</u><br>\$230.00       | 1:00                           | NM 1         | \$230.00 |
| 58 WSFA 11/02/17 11/02/17 NBC Today 2 <u>Start Date End Date Weekdays Spots/Week</u> Week: 10/30/17 11/05/171 1   | 9-10am<br><u>Rate</u><br>\$100.00      | 1:00                           | NM 1         | \$100.00 |

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Contract / Revision Alt Order # 08847015 1842846 /

Estimate # **Contract Dates** Product 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Original Date / Revision <u>Advertiser</u> 10/30/17 / 10/30/17 POL/Jones, Doug/D/Sena

| *Line Ch Start Date End Date Description   | Start/End<br>Time  | Spots/<br>Days Length Week . Rate | Type Spots                       | Amount     |
|--|--|-----------------------------------|----------------------------------|------------|
| Start Date End Date Weekdays Spots/Week  | Rate   |                                   |                                  |            |
| 59 WSFA 10/31/17 10/31/17 WSFA 12 News at Ten - MF  Start Date   |  | 1:00                              | <b>NM</b> 1                      | \$550.00   |
| 60 WSFA 10/31/17 10/31/17 WSFA 12 News at Noon  Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1   | 12-1230pm<br><u>Rate</u><br>\$200.00                                 | 1:00                              | <b>NM</b> 1                      | \$200.00   |
| E 61 WSFA 10/31/17 10/31/17 JUDGE JUDY 2ND RUN  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/17 -1 1  Spot Ch Date Range Description  1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN  Credited | 3-330p<br><u>Rate</u><br>\$120.00<br><u>Start/End Time</u><br>3-330p | 1:00 ,                            | NM 0<br><u>Type</u><br><i>NM</i> | \$0.00     |
| 62 WSFA 10/31/17 10/31/17 JUDGE JUDY 1ST RUN  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/17 -1 1  | 330-4p<br><u>Rate</u><br>\$120.00                                    | 1:00                              | <b>NM</b> 1                      | \$120.00   |
| 64 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM  Start Date End Date Weekdays Spots/Week  Week: 10/30/17 11/05/17 -1 1   | M-F 4-430P<br><u>Rate</u><br>\$120.00                                | 1:00                              | NM 1                             | \$120.00   |
| 65 WSFA 10/31/17 10/31/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1  | 430-5a<br><u>Rate</u><br>\$10.00                                     | 1:00                              | NM 1                             | \$10.00    |
| 66 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1   | M-F 430-5P<br><u>Rate</u><br>\$150.00                                | 1:00                              | NM 1                             | \$150.00   |
| 67 WSFA 10/31/17 10/31/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1  | 5-530a<br><u>Rate</u><br>\$170.00                                    | 1:00                              | NM 1                             | \$170.00   |
| 68 WSFA 10/31/17 10/31/17 WSFA 12 News at Five  Start Date   | 5-530pm<br><u>Rate</u><br>\$370.00                                   | 1:00                              | <b>NM</b> 1                      | \$370.00   |
| 69 WSFA 10/31/17 10/31/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1   | 528am-6am<br><u>Rate</u><br>\$200.00                                 | 1:00                              | NM 1                             | \$200.00   |
| 70 WSFA 10/31/17 10/31/17 WSFA 12 News at Six - MF  Start Date   | 6-630pm<br><u>Rate</u><br>\$700.00                                   | 1:00                              | NM 1                             | \$700.00   |
| 71 WSFA 10/31/17 10/31/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1  | 6a-7a<br><u>Rate</u><br>\$350.00                                     | 1:00                              | NM 1                             | \$350.00   |
| 72 WSFA 10/31/17 10/31/17 ENTERTAINMENT TONIGH  Start Date   | 11630-7p<br><u>Rate</u><br>\$430.00                                  | 1:00                              | NM 1                             | \$430.00   |
| 73 WSFA 10/31/17 10/31/17 NBC Today Show  Start Date   | 7-9am<br><u>Rate</u><br>\$230.00                                     | 1:00                              | NM 1                             | \$230.00   |
| E 74 WSFA 10/31/17 10/31/17 This Is Us   | 8-9pm  | 1:00                              | NM 1                             | \$1,200.00 |

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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| Contract / Revision | Alt Order # | 1842846 / | 08847015

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SET 5069

 Advertiser
 Original Date / Revision

 POL/Jones, Doug/D/Sena
 10/30/17 / 10/30/17

| *Line Ch Start Date End Date Description   | Start/End<br>Time           | Spots/ Days Length Week Rate                                 | Type Spots        | Amount    |
|--|-----------------------------|--|-------------------|-----------|
| Start Date End Date Weekdays Spots/Week  | Rate                        | Day's Longin Week Rate                                       | 1,000,000         | , arround |
| Week: 10/30/17 11/05/17 -1 1   | \$1,200.00                  |  |                   |           |
| 75 WSFA 11/01/17 11/01/17 WSFA 12 News at Ten - MF   | 10-1035pm                   | 1:00 •   | NM 1              | \$550.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$550.00     |  |                   |           |
| E 76 WSFA 11/01/17 11/01/17 NET Days of Our Lives  | 1230-130p                   | 1:00   | NM 0              | \$0.00    |
| Start Date End Date Weekdays Spots/Week  | Rate                        | 1.55   |                   |           |
| Week: 10/30/17 11/05/171 1   | \$300.00                    | Manhalana tamath Data  | Tymo              |           |
| Spot Ch Date Range Description  1 WSFA 10/30/17-11/05/17 NET Days of Our Lives                 | Start/End Time<br>1230-130p | <u>Weekdays</u> <u>Length</u> <u>Rate</u><br>W 1:00 \$300.00 | <u>Type</u><br>NM |           |
| Credited   |                             | •  |                   |           |
| 77 WSFA 11/01/17 11/01/17 WSFA 12 News at Noon   | 12-1230pm                   | 1:00   | NM 1              | \$200.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$200.00     |  |                   |           |
| E 78 WSFA 11/01/17 11/01/17 JUDGE JUDY 2ND RUN   | 3-330p                      | 1:00   | NM 0              | \$0.00    |
| Start Date End Date Weekdays Spots/Week  | <u>Rate</u>                 |  |                   |           |
| Week: 10/30/17 11/05/171 1   | \$120.00                    | Weekdays Length Rate   | Туре              |           |
| Spot Ch Date Range Description  1 WSFA 10/30/17-11/05/17 JUDGE JUDY 2ND RUN                    | Start/End Time<br>3-330p    | <u>Weekdays</u> <u>Length</u> <u>Rate</u><br>W 1:00 \$120.00 | NM NM             |           |
| Credited   |                             | •  |                   |           |
| 79 WSFA 11/01/17 11/01/17 JUDGE JUDY 1ST RUN   | 330-4p                      | 1:00   | NM 1              | \$120.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$120.00     |  | 1                 |           |
| 81 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM  | M-F 4-430P                  | 1:00   | NM 1              | \$120.00  |
| Start Date End Date Weekdays Spots/Week  | Rate                        |  |                   |           |
| Week: 10/30/17 11/05/171 1   | \$120.00                    |  |                   | 040.00    |
| 82 WSFA 11/01/17 11/01/17 Today in Alabama 430am<br>Start Date End Date Weekdays Spots/Week    | 430-5a<br>Rate              | 1:00 .   | NM 1              | \$10.00   |
| Week: 10/30/17 11/05/171 1   | \$10.00                     |  |                   |           |
| 83 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM  | M-F 430-5P                  | 1:00   | NM 1              | \$150.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$150.00     |  |                   |           |
| 84 WSFA 11/01/17 11/01/17 Today in Alabama 5am   | 5-530a                      | 1:00   | NM 1              | \$170.00  |
| Start Date End Date Weekdays Spots/Week  | Rate                        |  |                   |           |
| Week: 10/30/17 11/05/171 1   | \$170.00                    |  |                   | *****     |
| 85 WSFA 11/01/17 11/01/17 WSFA 12 News at Five<br>Start Date End Date Weekdays Spots/Week      | 5-530pm<br>Rate             | 1:00   | NM 1              | \$370.00  |
| Week: 10/30/17 11/05/171 1   | \$370.00                    |  |                   |           |
| 86 WSFA 11/01/17 11/01/17 Today in Alabama 530a  | 528am-6am                   | 1:00   | <b>NM</b> 1       | \$200.00  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$200.00     |  |                   |           |
| 87 WSFA 11/01/17 11/01/17 WSFA 12 News at Six - MF   |                             | 1:00   | NM 1              | \$700.00  |
| Start Date End Date Weekdays Spots/Week  | <u>Rate</u>                 | •  |                   |           |
| Week: 10/30/17 11/05/171 1   | \$700.00                    |  |                   | 40.50.50  |
| 88 WSFA 11/01/17 11/01/17 Today In Alabama Start Date End Date Weekdays Spots/Week             | 6a-7a<br><u>Rate</u>        | 1:00   | NM 1              | \$350.00  |
| Week: 10/30/17 11/05/171 1   | \$350.00                    |  |                   |           |

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 Contract / Revision
 Alt Order #

 1842846 /
 08847015

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/30/17 / 10/30/17

|  | Start/End               |          | Spots/    |          |            |   |
|--|-------------------------|----------|-----------|----------|------------|---|
| *Line Ch Start Date End Date Description   | Time                    | Days Len | ngth Week | Rate Typ | e Spots    | Amount                                  |
| Start Date End Date Weekdays Spots/Week  | <u>Rate</u>             |          |           |          |            |   |
| 89 WSFA 11/01/17 11/01/17 NBC Today Show   | 7-9am                   |          | 1:00      | N        | Л 1        | \$230.00                                |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1 | <u>Rate</u><br>\$230.00 |          |           |          |            |   |
|  |                         |          | 1:00      | NI NI    | <b>1</b> 1 | \$100.00                                |
| 90 WSFA 11/01/17 11/01/17 NBC Today 2 Start Date End Date Weekdays Spots/Week                  | 9-10am<br>Rate          |          | 1:00      | (NI)     | " '        | \$100.00                                |
| Week: 10/30/17 11/05/171 1   | \$100.00                |          |           |          | 1          |   |
| D 91 WSFA 11/02/17 11/02/17 NET Early Today ON   | 4x-430x                 |          | 1:00      | N        | <i>I</i> 0 | \$0.00                                  |
| 92 WSFA 10/30/17 10/30/17 NET Early Today ON   | 4x-430x                 |          | 1:00      | N        | Л 1        | \$6.00                                  |
| Start Date End Date Weekdays Spots/Week  | Rate                    |          |           |          |            |   |
| Week: 10/30/17 11/05/17 M 1  | \$6.00                  |          |           |          | -          |   |
| 93 WSFA 11/02/17 11/02/17 NET Early Today ON   | 4x-430x                 |          | 1:00      | NI       | <i>/</i> 1 | \$6.00                                  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17T 1 | <u>Rate</u><br>\$6.00   |          |           | •        | 1          |   |
| 94 WSFA 10/31/17 10/31/17 NET Early Today ON   | 4x-430x                 |          | 1:00      | N!       | <b>7</b> 1 | \$6.00                                  |
| Start Date End Date Weekdays Spots/Week  | Rate                    |          | 1.00      |          |            | *************************************** |
| Week: 10/30/17 11/05/17 -T 1   | \$6.00                  |          |           |          | _          |   |
| 95 WSFA 11/01/17 11/01/17 NET Early Today ON   | 4x-430x                 |          | 1:00      | N        | <i>I</i> 1 | \$6.00                                  |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week; 10/30/17 11/05/17w 1 | <u>Rate</u><br>\$6.00   |          |           |          |            |   |
|  |                         |          | 4.00      | NI NI    | A 2        | \$700.00                                |
| N 96 WSFA 11/01/17 11/05/17 Today In Alabama<br>Start Date End Date Weekdays Spots/Week        | 6a-7a<br>Rate           |          | 1:00      | · Ni     | VI 2       | \$700.00                                |
| Week: 10/30/17 11/05/17WTF 2   | \$350.00                |          |           |          |            |   |
| N 97 WSFA 11/01/17 11/05/17 NBC Today Show   | 7-9am                   | <u></u>  | 1:00      | NI       | Л 1        | \$230.00                                |
| Start Date End Date Weekdays Spots/Week  | <u>Rate</u>             |          |           |          |            |   |
| Week: 10/30/17 11/05/17WTF 1   | \$230.00                |          |           |          |            |   |
| N 98 WSFA 11/01/17 11/05/17 Last Call With Carson Daily  |                         |          | 1:00      | N        | Л 1        | \$20.00                                 |
| Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17WTF 1                           | <u>Rate</u><br>\$20.00  |          |           |          |            |   |
| N 99 WSFA 11/02/17 11/02/17 RIGHT THIS MINUTES   | 130-2p                  |          | 1:00      | · NI     | <b>Л</b> 1 | \$60.00                                 |
| Start Date End Date Weekdays Spots/Week  | Rate                    |          | 1.00      | 141      | ייע יי     | Ψ00.00                                  |
| Week: 10/30/17 11/05/171 1   | \$60.00                 |          |           |          |            |   |
|  |                         | Totals   |           |          | 91         | \$21,684.00                             |

 Time Period
 # of Spots
 Gross Amount
 Agency Comm.
 Net Amount

 10/30/17 -11/05/17
 91
 \$21,684.00
 (\$3,252.60)
 \$18,431.40

 Totals
 91
 \$21,684.00
 (\$3,252.60)
 \$18,431.40

| Signature: | Date: |  |
|------------|-------|--|
| •          |       |  |
|            |       |  |

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REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET REP HEADLINE# 8847015 TRF# 1842846 \$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

CREDIT HARRIS AGENCY

703-516-9680

OCT29/17 17.05 \*\*\* WSFA-TV \*\*\* RISK !!! REPORT FROM STATION \*\*CHANGES\*\*

| ADV # ADV. NAME POLI/D JONES/D/SEN/AL                                | REP.#OFF.#SALESMAN #           |
|--|--------------------------------|
| AGY # AGY. NAME CANAL PARTNERS MEDIA                                 | BUYER NAME JEFF SCATTERGOOD    |
| 900 CIRCLE 75 PKWY SE, SUITE# 1650                                   | SALES PRSN WA- RYAN EDDINS (H) |
| ATLANTA, GA 30339  |                                |
| ORDER # CONTRACT # 8847015   | CLASS: NATL. LOCAL REGIONAL    |
| PRDCT DOUG JONES FOR SENAT EST#5069 COMMENTS: (LINE, ORDER, INVOICE) | (СЕ)                           |
| FLIGHT DATES OCT30/17 NOV5/17 WK-1                                   |                                |
| CITY TAX STATE TAX CO-OP BILLING NEEDED                              | DATE_OCT29/17 17.05            |

STA:

\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\* CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

30.00 PLS ADVISE THANKS DENICE \$300.00 FOR NOW. 60s 60s CREDIT \$70 OCT30 OCT31 OFFER:TU-F/700A-900A OCT31 CMT:NO AVAIL. PLEASE CONFIRM. WILL MISSED: MON/1230P-130P NO BUYS TO PRINT STATION MAKEGOOD OFFERS: BUY#20 UNRESL Σ

0 WIYC % WBMM CABL 0% WCOV 3% 48% WAKA EAKA O 0 % % WNCF WSFA 448 \$49,318 TOTALS MARKET

%

21700.00

TOTAL

CONTRACT TOTAL

(OCT29/17)

ACCURATE SHARES

21700.00

NOV/17

SVC- NSI DEMOS- RA35+\*

CREDIT ADVISORY: ORDER WORKSHEET REP: TEL# TRF# 1842846 #0 \$\$\$ HEADLINE# 8847015 MOD# 0: APPROVED REV

REP \$\$\$

OCT30/17 12.19 \*\*\* WSFA-TV 703-516-968 FROM STATION \* \* CHANGES \* \* FAX# RISK !!! REPORT CREDIT HARRIS AGENCY 703-528-9387

12 # SALESMAN REGIONAL DATE OCT30/1 (H) EDDINS SCATTERGOOD LOCAL RYAN OFF.# JEFF WA CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) NEEDED 1650 ORDER, BILLING SUITE# (LINE, SE, CO-OP JONES/D/SEN/AL MEDIA 8847015 COMMENTS: 75 PKWY 30339 PARTNERS WK-1 # ВA EST#5069 CIRCLE CONTRACT ATLANTA, NOV5/17 POLI/D CANAL 006 TAX SENAT NAME NAME STATE FOR ADV. AGY. OCT30/1 CONES DATES DOUG CITY TAX FLIGHT # ORDER PRDCT ADV AGY

STA:

SCHEDULE CASH IN ADVANCE ď SH \*\*\*\* THIS Σ CON

PARKWAY SE, SUITE#1650 :OH SENT BE υO 30339 ARE INVOICES A ATLANTA, GA ALL 900

TO PRINT NO BUYS

THAT LEAVES 60s 60s THIS MINUTE 60s 60s 60 S 60 S 60 S 60 S 608 608 608 AVAILS. OCT31 (2/WK) AND NO OCT30 OCT31 OCT31 DENICE OCT31 NOV2 NOV3 NOV3 NOV1 NOV1 CHANGES THANKS, TO PROGRAM CONFIRM. TU-F/1235A-105A MON/1230P-130P WED/1230P-130P OFFER: TU-F/600A-700A TU-F/700A-900A MISSED: FRI/300P-330P FRI/400A-430A TUE/300P-330P WED/300P-330P MISSED:THU/130P-200P OFFER:THU/130P-200P CMT:NA DUE STATION MAKEGOOD OFFERS: BUY#6 BUY#20 BUY#61 BUY#76 BUY#46 BUY#78 BUY#4 UNRESL UNRESL ЖЗ

ADVISE.

PLS

CREDIT

\$16

(OCT30/17)

21700.00 TOTAL TOTAL CONTRACT

(OCT30/17) PLS ADVISE

PLEASE

. \$60.00 \$60.00 AIRS. PL

RIGHT

THE INSIDER.

CMT:WE NO LONGER AIR THE INS: CMT:CONFIRM. THANKS, DENICE

21700.00 NOV/17 REP HEADLINE# 8847015 TRF# 1842846 \$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

OCT30/17 12.19 \*\*\* WSFA-TV \*\*\*

WIYC 08

WBMM 0%

CABL 0%

WAKA 48% WCOV 3% EAKA 0%

WNCF 5% ESFA 0%

WSFA 448

MARKET TOTALS \$49,318

ACCURATE SHARES

SVC- NSI DEMOS- RA35+\*

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENORDER WORKSHEET 
 REP
 HEADLINE#
 8847015
 TRF#
 1842846

 \$\$\$ MOD#
 0: UNAPPROVED
 REV
 #1
 \$\$\$

703-516-9680 FAX# RISK !!! AGENCY

OCT30/17 14.40 \*\*\* WSFA-TV \*\*\* REPORT FROM REP \*\*CHANGES\*\* CREDIT HARRIS

#

DATE OCT30/17 SALESMAN REGIONAL (H) SCATTERGOOD EDDINS LOCAL RYAN OFF.# JEFF WA-CLASS: NATL. PRSN BUYER NAME SALES REP.# INVOICE) CO-OP BILLING NEEDED ORDER, 1650 SUITE# (LINE, SE, POLI/D JONES/D/SEN/AL EST#5069 COMMENTS: PARTNERS MEDIA # 8847015 75 PKWY 30339 WK-1 GA 900 CIRCLE CONTRACT ATLANTA, NOV5/17 CANAL TAX SENAT NAME AGY. NAME STATE FOR FLIGHT DATES OCT30/17 ADV. JONES DOUG TAX # # ORDER PRDCT CITY ADV AGY

14.40

REVISED ORDER M2-3 OKD AS LINES 91-94 PREVIOUS TIL \$21,700 REVISED TIL,\$21,684 \$16 WILL BE CREDITED CONFM PLS REP:

THANKS JASMINE FOR RYAN

SCHEDULE \*\*\*\* ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339 CASH IN ADVANCE

Ø

SI SIHI \*\*\*\*

CON CM

STA:

| : TOTL:                    |   |   |
|----------------------------|---|---|
| DAYS                       |   |   |
| WEEK :                     | • | \   |
| :SPTS:<br>. /WK:           |   |   |
| END<br>DATE                | • |   |
|                            |   |   |
| START<br>DATE              | • | 69  |
|                            |   | 5069  |
| RATE                       |   | AGENCY EST# =                                   |
| TIME PERIOD : LGTH : SEC : | • | Y ADVERTISER CODE = 836<br>Y PRODUCT CODE = 967 |
| :LINE#:REP :CD:            | • | AGENCY  |

0

FRI

0

11/3

11/3

\$120.00

60

300P-330P

(J)

4

JODY JUDGE PROGRAM : CON COM1:

## REP HEADLINE# 8847015 TRF# 1842846 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

\*\*CHANGES\*\* \*;

OCT30/17 14.40
\*\*\* WSFA-TV \*\*\*

| : LINE#: | : REP : C  | CD: T  | TIME PERIOD :  | LGTH : SEC   | :<br>RATE  | : START<br>: DATE          | : END<br>: DATE | :SPTS:<br>: /WK: | WEEK         | : DAYS | : TOTL:      |
|----------|--|--------|--|--|--|----------------------------|-----------------|------------------|--------------|--------|--------------|
|          | 91 A   | 4 600A | A-700A   | 9  | \$350.00   | 10/31                      | 11/3            | N                | >            | TU-F   | 7            |
|          | PROGRAM: ORD COM1: ORD COM2: THIS IS A |        | TODAY IN AL NA DUE TO PROGRAM PLEASE CONFIRM. MAKE-GOOD FOR NOV3 MAKE-GOOD FOR OCT3 MAKE-GOOD FOR OCT3 MAKE-GOOD FOR OCT3 MAKE-GOOD FOR OCT3 | AM CHANGES THANKS, V3 ON LINE V3 ON LINE T30 ON LINE T31 ON LIN    | AND NO AVAILS. THEDENICE -4 FOR 1 SPOT/WK -6 FOR 1 SPOT/WK -6 FOR 1 SPOT/WK -6 FOR 1 SPOT/WK -76 FOR 1 SPOT/WK -76 FOR 1 SPOT/WK -76 FOR 1 SPOT/WK -76 FOR 1 SPOT/WK | THAT LEAVES K K /WK /WK WK | ES \$ 16 HO     | CREDIT           |              |        |              |
|          | 92 A   | 7      | 008-900A   | 60   | \$230.00   | 10/31                      | 11/3            | H                | \            | TU-F   | Н            |
|          | PROGRAM:<br>ORD COM1:<br>ORD COM2:<br>PART OF A                                |        | TODAY SHOW  NA DUE TO PROGRAM  PLEASE CONFIRM.  MAKEGOOD MADE UP O   | AM CHANGES<br>THANKS,<br>OF LINES                                  | AND NO AVAILS.<br>DENICE<br>91-93  | THAT LEAVES                | ES \$16 TO      | CREDIT           |              |        |              |
|          | 93 A   | 1      | 235A-105A  | 60   | \$20.00  | 10/31                      | 11/3            | н                | \            | TU-F   | <del>,</del> |
|          | PROGRAM<br>ORD COM1<br>ORD COM2<br>PART OF                                     |        | ST CALL<br>DUE TO<br>EASE CON  | CARSON DAI<br>AM CHANGES<br>THANKS,<br>OF LINES                    | S AND NO AVAILS. DENICE 91-93  | THAT LEAVES                | ES \$16,TO      | CREDIT           |              |        |              |
|          | s<br>9   |        | 400A-430A  | 09   | \$6.00   | 11/3                       | 11/3            | ,, 0             | , ,          | FRI    | 0            |
| -        | PROGRAM<br>CON COM1  | <br>H  | NBC EARLY TODAY<br>NBC EARLY TODAY   | ĸĸ   |  |                            |                 | `                |              |        |              |
|          | 20 s   | 12     | 30P-130P   | 09   | \$300.00   | 10/30                      | 10/30           | <u>`</u>         |              | MOM    | 0            |
| -        | PROGRAM<br>CON COM1  |        | DAYS OF OUR LIV  | LIVES  |  |                            | •               |                  |              |        |              |
|          | 46 S   | 130P   | 200P   | 60   | \$60.00  | 11/2                       | 11/2            | 0                | •            | THU    | 0            |
| -        | PROGRAM<br>CON COM1  | : THE  | HE INSIDER<br>HE INSIDER   |  |  |                            |                 |                  | - The plants |        |              |
|          | 94 A   | Н      | 30P-200P   | 60   | \$60.00  | 11/2                       | 11/2            | 1                | _            | THU    | Т            |
|          | PROGRAM: ORD COM1: ORD COM2: THIS IS A   | 4      | RIGHT THIS MINUTE<br>WE NO LONGER AIR<br>CONFIRM. THANKS,<br>MAKE-GOOD FOR NOV2  | MINUTE.<br>R AIR THE INSIDER<br>HANKS, DENICE<br>R NOVZ ON LINE-46 | ER. RIGHT THIS<br>46 FOR 1 SPOT/WK   | MINUTE                     | AIRS. PLE       | PLEASE           |              |        |              |

## REP HEADLINE# 8847015 TRF# 1842846 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP
\*\*CHANGES\*\*

OCT30/17 14.40 \*\*\* WSFA-TV \*\*\*

| :LINE#:REP  | : CD:  | TIME PERIOD                  | : LGTH : SEC :  | RATE                                 | : START<br>: DATE  | : END<br>: DATE   | :SPTS:<br>:/wk: | WEEK :   | DAYS  | : TOTL:      |
|---|--|------------------------------|---|--------------------------------------|--|---|-----------------|--|---|--------------|
| 61  | s 30   | 300P-330P                    | 9   | \$120.00                             | 10/31  | 10/31   | 0               | T.   | TUE   | 0            |
| PROGRAM<br>CON COM  | GCM1:  | JUDGE JUDY<br>JUDGE JUDY     |   |                                      |  |   |                 |  |   |              |
| 76  | s 12   | 30P-130P                     | 09  | \$300.00                             | 11/1   | 11/1  | 0               | ×  | WED   | 0            |
| PROGRAM<br>CON COM  | <br>H  | DAYS OF OUR DAYS OF OUR DAYS | LIVES<br>LIVES  |                                      |  |   | •               |  |   |              |
| 78  | s 30   | 00P-330P                     | 9   | \$120.00                             | 11/1   | 11/1  | 0               | M  | WED   | 0            |
| PROGRAM: CON COM1: CON COM1: STATION MAKEGOOD M2 OK'D BU BU BU BU BM3 OK'D BU | ERAM : JU COM1: JU EGOOD OF1 BUY#4 BUY#6 BUY#6 BUY#7 BUY#74 BUY#74 | TERS: AIS WISS MISS OF       | SED: FRI/300P-330P FRI/400A-430A MON/1230P-130P TUE/300P-330P WED/1230P-130P WED/300P-330P WED/300P-330P TER: TU-F/600A-700A & TU-F/1230P-105A CMT: NA DUE TO PROGR CMT: PLEASE CONFIRM. SED: THU/130P-200P FER: THU/130P-200P GMT: WE NO LONGER AI | AM CHANGES<br>THANKS, D<br>THANKS, D | NOV3 NOV3 OCT30 OCT31 NOV1 NOV1 OCT31(2/WK) OCT31 OCT31 OCT31 LOTS NOV2 NOV2 NOV2 IDER. RIGHT TH | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 | ው የ             | 120.00<br>6.00<br>300.00<br>120.00<br>120.00<br>350.00<br>230.00<br>20.00<br>\$16 TO C | (OCT30/17) PLS ADVISE CREDIT. (OCT30/17) PLS ADVISE | 7)<br>SE.    |
| NOV/17 2  | 21684.00   |                              |   |                                      |  |   | COI             | CONTRACT T<br>TOTAL S  | TOTAL 216<br>SPOTS                                  | 684.00<br>91 |

\*-MULTIPLE

Z-COMMENTS

Y-DAYS

X-LATE

T-TIME

S-SPOTS PER WEEK

R-RATE

Q-PAID PGM

P-CLASS, PLAN, SECT

N-PROGRAM NAME

M-MAKEGOOD

L-LENGTH

DE-DELETE E-EFF DATES

C-CANCELLED

B-BUY TYPE

A-ADD

MOD CODE

%

WIYC

WBMM 0%

%

CABL

WCOV 3%

4 0 8 % %

WAKA EAKA

₩ %

WNCF

WSFA 448

MARKET TOTALS \$49,318

ACCURATE SHARES

SVC- NSI DEMOS- RA35+\*

## REP: TEL# 703-528-9387

TRF# 1842846 #1 \$\$\$

REP HEADLINE# 8847015 \$\$\$ MOD# 0: APPROVED REV

OCT30/17 16.31 \*\*\* WSFA-TV RISK !!! REPORT FROM STATION CREDIT HARRIS AGENCY CREDIT ADVISORY: ORDER WORKSHEET

703-516-9680

FAX#

| ADV #                 | ADV. NAME POLI/D JONES/D/SEN/AL                   | REP.# OFF.#                         | SALESMAN #          |
|-----------------------|---|-------------------------------------|---------------------|
| AGY #                 | AGY. NAME CANAL PARTNERS MEDIA                    | BUYER NAME JEFF SCATTERGOOD         | ATTERGOOD           |
|                       | 900 CIRCLE 75 PKWY SE, SUITE# 1650                | 1650 SALES PRSN WA- RYAN EDDINS (H) | AN EDDINS (H)       |
|                       | ATLANTA, GA 30339                                 |                                     |                     |
| ORDER #               | CONTRACT # 8847015                                | CLASS: NATL. LO                     | LOCAL REGIONAL      |
| PRDCT DOUG JOI        | DOUG JONES FOR SENAT EST#5069 COMMENTS: (LINE, OF | (LINE, ORDER, INVOICE)              |                     |
| FLIGHT DATES OCT30/17 | CT30/17 NOV5/17 WK-1                              |                                     |                     |
| CITY TAX              | STATE TAX CO-OP BILLING NEEDED                    | NEEDED                              | DATE_OCT30/17 16.31 |
|                       |   |                                     |                     |

REVISED ORDER
M2-3 OKD AS LINES 91-94
PREVIOUS TTL \$21,700
REVISED TTL,\$21,684
\$16 WILL BE CREDITED
PLS CONFM REP:

THANKS JASMINE FOR RYAN

STA:

\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\* CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

CONTRACT SCHEDULED FOR GENERATION CHANGES OF THIS ORDER HAVE BEEN APPROVED. NOTICE: STATION

| STAT | LON MAKE | STATION MAKEGOOD OFFERS | <br>   |                               |                                   |      |                             |            |
|------|----------|-------------------------|--------|-------------------------------|-----------------------------------|------|-----------------------------|------------|
| M2   | OK'D     | BUY#4                   | MISSE  | MISSED: FRI/300P-330P         | NOV3                              | 809  | \$120.00                    | (OCT30/17) |
|      |          | BUY#6                   |        | FRI/400A-430A                 | NOV3                              | 809  | \$6.00                      |            |
|      |          | BUY#20                  |        | MON/1230P-130P                | OCT30                             | 809  | \$300.00                    |            |
|      |          | BUY#61                  |        | TUE/300P-330P                 | OCT31                             | 809  | \$120.00                    |            |
|      |          | PATAG.                  |        | WED/1230P-130P                | NOV1 ·                            | s09. | \$300.00                    |            |
|      |          | BUY#78                  |        | WED/300P-330P                 | NOV1                              | 608  | \$120.00                    |            |
|      |          |                         | OFFE   | OFFER: TU-F/600A-700A         | OCT31(2/WK)                       | 608  | \$350.00                    | PLS ADVISE |
|      |          |                         |        | & TU-F/700A-900A              | OCT31                             | 809  | \$230.00                    |            |
|      |          |                         |        | & TU-F/1235A-105A             | OCT31                             | 809  | \$20.00                     |            |
|      |          |                         | OR     | CMT: NA DUE TO PROGRAM CHANGE | TO PROGRAM CHANGES AND NO AVAILS. |      | THAT LEAVES \$16 TO CREDIT. | CREDIT.    |
|      |          |                         | O<br>N | CMT: PLEASE CONFIRM. THANKS,  | THANKS, DENICE                    |      |                             |            |
|      |          |                         |        |                               |                                   |      |                             |            |

<u>교</u>

(OCT30/17) PLS ADVISE \$60.00 60s 60s NOV2 NOV2 MISSED:THU/130P-200P OFFER:THU/130P-200P BUY#46 OK'D

Σ3

CMT:WE NO LONGER AIR THE INSIDER. CMT:CONFIRM. THANKS, DENICE

PLEASE

RIGHT THIS MINUTE AIRS.

REP HEADLINE# 8847015 TRF# 1842846 \$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387
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ORDER WORKSHEET HARRIS REPORT FROM STATION OCT30/17 16.31
\*\*\* WSFA-TV \*\*\*

21684.00 CONTRACT TOTAL TOTAL TOTAL